

## PITO Template Development Program

### Program Description

The PITO Template Development Program is designed to support groups of physicians who wish to add additional functionality to their EMRs by creating custom Clinical Data Entry tools and/or the ability to electronically generate complex organizational specific requisitions (e.g. OR booking packages).

### Goals

The Program's primary goal is to support Specialists' uptake of EMRs by reducing the financial barrier to creating templates (the rationale is that there are numerous templates already designed for GPs, but few that meet the needs of the Specialists. With additional Specialists' templates, the value proposition for Specialists to adopt an EMR is increased).

Secondary goals include supporting best practices in clinical assessment by creating standardized clinical data-entry tools, while improving the content of the consult letter back to a referring physician, as well as supporting the enhanced use of an EMR by GPs by reducing the financial barrier to creating complex, commonly desired templates.

### Summary

The following table summarizes the funding program criteria. Please refer to the following section for details.

Funding Source	Groups of 5–10 physicians <sup>1</sup>	Groups of ≥10 MDs of one specialty (or common forms shared by more than one specialty) or minimum 20% of the specialty
Paper Template Creation – Physician Involvement	n/a	100% to a cap
Paper Template Creation – Facilitation, Administrative Support, and Quality Assurance	Provided by PITO	
Template Development in EMR	70% to a cap	100% to a cap

### Key Messages

- When a physician selects a PITO qualified EMR, PITO will pay for the development of the template in the EMR on the condition that the template is then free for all users
- Physicians are NOT required to share a common EMR to gain access to funding

### Vendor Neutrality Guiding Principles

When a group of physicians is successful in applying for funding, the funding will be available to support the development of the template by any of the PITO-qualified vendors, as long as at least one related BC physician has selected the vendor's product. However, this Program should not detract from the vendors' sales process, where vendors should reasonably try to meet the needs of the physicians without relying on funding from PITO for customization.

### Group Criteria

A group of physicians must include a minimum of five (5) physicians who have implemented, or are in the process of implementing, a PITO-qualified EMR. Fewer than five physicians will be considered on an exception basis where there is an opportunity to address a significant gap in the value proposition.

Groups can form at the following three levels (in order of funding priority):

- Provincial
- Health Authority
- Community

<sup>1</sup> Fewer than five physicians will be considered on an exception basis

PITO strongly encourages groups to form at a Provincial Level (around provincial organizations or associations), or at the Health Authority level (around departments within the Health Authority or hospitals), where more physicians (and patients) can benefit from this effort.

### Application Criteria

Funding is available on an application basis and the funding amount is determined on the following criteria. The amount available is positively related to the:

- Size and scope of the physician group applying (see group criteria above)
- Benefits as seen through improved workflow, patient safety, and/or an ability to share information with other clinicians
- Vendor contribution (the degree the vendor is contributing to the development)

### Funding Opportunities

The Program has three sources of funding that a group can apply for (*note: the size of the cap is determined based on the Application Criteria*):

1. **Paper Template Creation:** *100% to a cap* for Physicians' involvement – funding for Physicians to meet and agree on or create a paper version of the template.
  - a. Applicable when a sub-set of a larger group is convened to work on creating templates for the benefit of others
  - b. As many templates already exist in clinical practice, the main activity may be deciding on which templates to use
  - c. Funding will be available at sessional rates
  - d. Any outcome of this process is considered public intellectual property
  - e. Funding will be paid on the acceptance of the paper template by the larger group
2. **Paper Template Creation:** PITO will arrange resources, as necessary, to provide Facilitation, Administrative Support, and Quality Assurance in the design of a paper version of the template.
3. **Template Development:** *normally 70% to a cap—but 100% to a cap if groups of a minimum 10 MDs of one specialty (or common forms shared by more than one specialty), or a minimum 20% of the specialty* for creating electronic templates from the paper version: including screen design, implementation and testing. Funding is available either to:
  - a. PITO-qualified EMR Vendors, or
  - b. A Physician, MOA or third-party developer – to be trained by the PITO-qualified EMR Vendors in creating templates. Where a large group is involved (i.e. CoP) that also has other template development requirements outside the criteria of this program, the group is encouraged to engage its Vendor to train local community resources as a more economical model for developing these templates, as well as developing this key skill set within the community.
    - Funding is provided on the condition that the electronic template is then free for all users of that EMR
    - The party proposing to do the work must submit a proposal to PITO that includes an estimate of the total cost of development.
    - Funding will be paid directly to the party proposing to do the work upon the successful implementation of the template in a PITO-qualified EMR vendor that has a signed contract with a physician who wants to use the template and the template is "accepted" by the physician(s) as meeting the requirements.
    - Funding to subsequent Vendor(s) will be based on development costs not to exceed the amount paid to the first Vendor.
    - If PITO only funds 70% of development costs, the vendor is responsible for collecting the remaining 30% from the physicians involved.
    - Additional work will be billed at Time and Materials, plus a mark-up that is no greater than the Service Provider's average margin on products and services comprising the Complete EMR Offering, as per the Master Standing Agreement (MSA).

### Application Process

Physicians interested in the PITO Template Development Program should contact their PITO Local Relationship Manager, who will work with a Lead Physician to complete the relevant request.