



VENDOR PROFILE

Disclaimer: This document is to be used for introductory purposes ONLY. Physicians should not choose their preferred EMR solution on this information alone.

Company Name

Med Access Inc.

Product Name

Med Access EMR

Business Location (*city*)

Kelowna Head Office

Jurisdiction of Incorporation (*province or country*)

Federal and British Columbia

Company Description

Med Access was formed in 2002 and utilized the latest technology to build a comprehensive and efficient EMR for Physicians. A combination of health care and IT professionals collaborated on both the original design and in the on-going innovation. Med Access was the first truly web based EMR and is still the leader in security, flexibility, ease of use and regional data exchange. Our rapid growth is a result of a deliberate focus on Western Canadian Physicians and our solutions reflect that same focus.

Product Description (Offering under PITO program)

The Med Access PITO EMR meets all the requirements of the BC Government's program and includes over 300 extra features and functions. We have included the extra functionality to allow for easier adoption and enhanced patient care. We have also incorporated the core technology used to build a "community EMR" which preserves individual records but eliminates duplicate data entry by GPs and Specialists seeing the same patients. Med Access has already begun work on the implementation of the largest community EMR in British Columbia. At Med Access our culture dictates that we listen to Doctors. As a result the solution is designed to function the way you practice medicine. We can configure the PITO solution to meet your specific requirements and customize the training to ensure optimal adoption by your staff.

Business Partners

Hosting / Data Centre (if any)

The fully managed off-site data centre has redundant data & power sources.

Hardware / Software (if any)

Regent Healthcare Systems Inc. (Optional)

Other Partners (if any)

N/A

Key Dates

Date of Business Inception

2002

Original EMR Release Date

2002

Current EMR Release Date

Ver. 3.2 Jan 08

Physician Users of EMR Module (total count)

British Columbia

105

Rest of Canada

385

Outside Canada

N/A



Pricing (Per "Eligible Physician Unit (EPU*)" - CAD plus tax)

*EPU = One Physician plus up to three staff as defined by MSA contracts	Maximum Pricing for PITO-Qualified EMR Offering (as per RFP)	Recommended Other Modules / Services	Other Optional Modules/Services
One-Time Implementation	\$ 9,300.00	Hospital lab or diagnostic interface *	On-line referrals Patient Access
Year 1 Monthly Fees	\$ 239.00 / Month	available (will quote)	Specialist Modules
Year 2-onward Monthly Fees	\$ 272.00 / Month	* Pathnet interface included	Advanced training & customization

Description of Training Approach (for "Complete EMR Offering")

We provide personal attention during 3 on-site sessions: before, during and after going live. Implementation starts with immediate access to software and a review of your clinic workflow.

We help you decide on hardware to suit your workflow and also assist you in managing transition from an old scheduling, billing or EMR system. The EMR is taught in phases so that learning is paced to your needs. After going live, we always follow-up to help you with advanced features and ensure you and your patients are seeing the benefits of electronic charts.

Description of Ongoing Support Services (for "Complete EMR Offering")

Med Access will be responsive. A comprehensive service level agreement has been negotiated on your behalf by the BC Government. Med Access has gone above and beyond the negotiated levels of support with on-line help and video tutorials built into our solution. Support for BC clients is provided from our Kelowna support center and a back-up call centre located in Calgary.

Our rate of innovation and customer satisfaction is un-matched in the industry. We invite you to compare our EMR, and our implementation approach to any other and then, ask any of our B.C clients for a reference.

Minimum Hardware Specifications

We recommend a PC (Win XP Pro or Vista) in each exam room and office with a nearby printer. Devices must be capable of running Internet Explorer 7.

Contact Information

www.med-access.net 250.448.7788 ext 6700 information@med-access.net

Vendor Disclaimer(s)

If required: Travel and living costs will be billed at cost.

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